

Hughes Financial Services, LLC, is an independent Registered Investment Advisor (RIA) that works closely with individuals and families, helping them to accomplish their unique financial goals and objectives through the allocation of their assets.

We are a fee-only firm that seeks to adhere to the highest fiduciary standards and provide clients with advice that is truly unbiased and has only our clients' best interests in mind.

We offer our clients a wealth of comprehensive financial planning expertise in:

- retirement planning
- estate planning
- investment management
- risk management
- insurance
- education planning

Our advisors hold a variety of professional designations and certifications and are well-versed in a number of financial disciplines. Our combined education and experience allows us to proudly offer you independent financial advice you can trust.



Tax Planning & Tax Risk Management

FILING FOR 2021, PLANNING FOR 2022

Income tax is a large revenue source for the United States government. Although our tax rates have changed many times since the 1860's, the United States uses a "progressive" tax code. A progressive tax code means that people who make more money are taxed at a higher rate than those who make less money. Our progressive tax system works by placing earners through different tax brackets according to how much money they earn. The dollar amounts define your tax brackets with differing tables depending on your filing status (single, married, etc.). These items are important when determining your marginal tax rate.

UNDERSTANDING YOUR MARGINAL TAX RATE

Determining your tax bracket is not as simple as just adding up your total income and checking a tax table. You'll need to calculate your taxable income (which can be sometimes referred to as your "adjusted gross income") and adjust your income for any allowable deductions, adjustments, and exemptions to come up with your final taxable amount.

Once you determine your final taxable income amount, it's critical to know that not all your income will be taxed at the same rate. For example, if you are married filing jointly with a final taxable income of \$95,000, the first \$19,900 is taxed at 10% with the remainder at a marginal tax rate of 22%. The key thing to note in this example is that the last dollar earned is taxed at the 22% tax rate.

The CARES Act and SECURE Act made significant changes to our tax laws that can impact your 2021 and 2022 taxes. This report includes some helpful strategies to address both Acts. If you want to review your retirement plan or know someone who needs help in this area, please contact our office | (703) 669-3660

At Hughes Financial Services, we strongly believe tax planning should always be an essential focus when reviewing your personal financial situation. Our goal as financial advisors is to try to point out as many tax savings opportunities and strategies as possible.

This report reviews some of the broader tax law changes along with a wide range of tax reduction strategies.

We always recommend addressing any strategy with a tax professional to consider how one strategy may affect another and calculate both state and federal income tax consequences. Tax strategies and ideas that have worked in the past might not work now or even be available under today's tax laws.

As you read along, note each tax strategy you think could be beneficial but keep in mind that not all ideas are appropriate for everyone. Always attempt to understand the details before making any decisions — it's always easier to avoid a problem than it is to solve one!

TAX ALERT: Your state income tax laws could be different from federal income tax laws. To view a wide range of tax info and access links to tax forms for all 50 states, go to www.tax.findlaw.com.

2021 TAX RATES & INCOME BRACKETS

There are seven federal income tax brackets for 2021. The lowest of the seven tax rates is 10%, while the top tax rate is still 37%. The income that falls into each bracket adjusts each year for inflation. For 2021, see the charts below to see which bracket you fall into.



Not sure how to file? Ask your tax preparer or review IRS Publication 17, Your Federal Income Tax, which is a complete tax resource. It contains helpful information such as whether you need to file a tax return and how to choose your filing status.

2021 TAX TABLES

SINGLE FILERS

Up to \$9,950	10% of taxable income
\$9,951 – 40,525	\$995 + 12% of excess over \$9,950
\$40,526 – 86,375	\$4,664 + 22% of excess over \$40,525
\$86,376 – 164,925	\$14,751 + 24% of excess over \$86,375
\$164,926 – 209,425	\$33,603 + 32% of excess over \$164,925
\$209,426 – 523,600	\$47,843 + 35% of excess over \$209,425
\$523,601 +	\$157,804.25 + 37% of excess over \$523,600

MARRIED FILING JOINTLY

Up to \$19,900	10% of taxable income
\$19,901 – 81,050	\$1,990 + 12% of excess over \$19,900
\$81,051 – 172,750	\$9,328 + 22% of excess over \$81,050
\$172,751 – 329,850	\$29,502 + 24% of excess over \$172,750
\$329,851 – 418,850	\$67,206 + 32% of excess over \$329,850
\$418,851 – 628,300	\$95,686 + 35% of excess over \$418,850
\$628,301 +	\$168,993.50 + 37% of excess over \$628,300

MARRIED FILING SEPARATELY

Up to \$9,950	10% of taxable income
\$9,951 – 40,125	\$995 + 12% of excess over \$9,950
\$40,126 – 86,375	\$4,664 + 22% of excess over \$40,525
\$86,376 – 164,925	\$14,751 + 24% of excess over \$86,375
\$164,926 – 209,425	\$33,603 + 32% of excess over \$164,925
\$209,426 – 314,150	\$47,843 + 35% of excess over \$209,425
\$314,151 +	\$84,496.75 + 37% of excess over \$314,150

HEAD OF HOUSEHOLD

Up to \$14,200	10% of taxable income
\$14,201 – 54,200	\$1,420 + 12% of excess over \$14,200
\$54,201 – 86,350	\$6,220 + 22% of excess over \$54,200
\$86,351 – 164,900	\$13,293 + 24% of excess over \$86,350
\$164,901 – 209,400	\$32,145 + 32% of excess over \$164,900
\$209,401 – 523,600	\$46,385 + 35% of excess over \$209,400
\$523,601 +	\$156,355 + 37% of excess over \$523,600

THE MOST HELPFUL

TAX STRATEGIES CHECKLIST

- It's always helpful to keep a log of and all the receipts for purchases or services you think could be tax deductible. Sometimes, taxpayers assume that various expenses are not deductible and don't mention them to their tax preparers. Don't assume anything – give your tax preparer the chance to tell you whether something is or is not deductible.
- Be careful to not overpay your Social Security taxes. If you received a paycheck from two or more employers and earned more than \$142,800 in 2021, you may be able to file a claim on your tax return for the excess Social Security tax withholding.
- Don't forget items carried over from prior years because you exceeded annual limits such as capital losses, passive losses, charitable contributions and alternative minimum tax credits.
- Check your 2020 tax return to see if there was a 2020 refund applied to your 2021 estimated taxes.
- Calculate your estimated tax payments for 2022 very carefully. Many computer tax programs will automatically assume that your income tax liability for the current year is the same as the prior year. This is done to avoid paying penalties for underpayment of your estimated income taxes. However, in some cases, this might not be the correct assumption especially if 2020 was an unusual income tax year due to the sale of a business, unusual capital gains, the exercise of stock options or even winning the lottery! **A qualified tax preparer could be very helpful in preparing a tax projection for 2022.**
- IRS.gov can be a valuable online resource for tax info.
- Always double check your math where possible and remember it's always wise to consult a tax preparer before filing your taxes.

2021 TAX LAW UPDATES

2021 was a busy year for tax legislation. While there is still time to look into tax planning ideas for your 2022 taxes, here are some items that 2021 tax filers should review before submitting your taxes to the IRS.

- Tax brackets have been slightly adjusted.
- The standard deductions have slightly increased.
- There are still caps to state and local tax (SALT) deductions.
- Long-term capital gains are still at favorable rates.
- There is still a 3.8% Medicare Investment Tax.
- Charitable donations are still deductible.
- You may still be able to contribute to retirement plans.
- Medical expense deductions are at 7.5% of AGI for 2021.

2021 STANDARD DEDUCTION AMOUNTS

Most taxpayers claim the standard deduction. For 2021, the standard deduction has slightly increased. The amounts are now \$12,550 for single filers and \$25,100 for those filing jointly (\$18,800 for head of household filers). If you are filing as a married couple, an additional \$1,350 is added to the standard deduction for each person age 65 and older. If you are single and age 65 or older, an additional deduction of \$1,700 can be made.

3.8% MEDICARE INVESTMENT SURTAX

In its ninth year, the 3.8% net investment income tax is also known as the Medicare surtax. If you earn more than \$200,000 as a single or head of household taxpayer, \$125,000 as married filing separately, or \$250,000 as married joint return filers, this tax applies to either your modified adjusted gross income or net investment income (including interest, dividends, capital gains, rentals, and royalty income), whichever is lower. This tax is in addition to capital gains or other tax you already pay on investment income.

It is helpful to pay attention to timing, especially if your income fluctuates from year to year or is close to the \$200,000 or \$250,000 amount. Consider realizing capital gains in years when you are under these limits. The inclusion limits may penalize married couples, so realizing investment gains before you get married may help. This tax makes the use of depreciation, installment sales, and other tax deferral strategies suddenly more attractive.

CALCULATING CAPITAL GAINS AND LOSSES

With different tax rates for different types of gains and losses in your marketable securities portfolio, it's a good idea to familiarize yourself with some of the rules.

- Short-term capital losses must first be used to offset short-term capital gains.
- If there are net short-term losses, they can be used to offset net long-term capital gains.
- Long-term capital losses are similarly first applied against long-term capital gains, with any excess applied against short-term capital gains.
- Net long-term capital losses in any rate category are first applied against the highest tax rate long-term capital gains.
- Capital losses in excess of your capital gains can be used to offset up to \$3,000 of ordinary income (\$1,500 if married filing separately).
- Any remaining unused capital losses can be carried forward and used in the same manner as described above.



Remember to look at your 2020 income tax return Schedule D (page 2) to see if you have any capital loss carryover for 2021. This is often overlooked, especially if you are changing tax preparers.

Always double-check your capital gains or losses. If you sold an asset outside of a qualified account during 2021, you most likely incurred a capital gain or loss. Sales of securities showing the transaction date and sale price are listed on the 1099 generated by the financial institution. However, your 1099 might not show the correct cost basis or realized gain or loss for each sale. You will need to know the full cost basis for each investment sold outside of your qualified accounts, which is usually what you paid for it, but is not always the case.

RECOVERY REBATES

Under the **Coronavirus Aid, Relief, and Economic Security (CARES) Act**, many Americans received three Economic Impact Payments. Most eligible individuals have received these stimulus payments and will not be eligible to claim a Recovery Rebate Credit. However, for individuals eligible to receive these stimulus payments and either have not received all three or got less than the full amount, they may be able to claim a Recovery Rebate Credit on their 2021 tax return. If you received a rebate, please alert your tax preparer.

REQUIRED MINIMUM DISTRIBUTIONS (RMDs)

The **SECURE Act** increased the age for Required Minimum Distributions (RMDs) starting January 1, 2020, to age 72 (this change only applies to account owners who turn 70½ after 2019). Under previous law, participants were generally required to begin taking distributions from their retirement plan at age 70½.

(help for your taxing problems)

CHARITABLE GIFTS AND DONATIONS DEDUCTIONS

The Coronavirus Aid, Relief, and Economic Security (CARES) Act created a new charitable deduction for taxpayers who will not itemize their deductions in 2021. This benefit, known as a **Universal Deduction**, allows for an above-the-line charitable deduction of up to \$300 (this increases to up to \$600 for those married filing jointly in 2021). To qualify, the charitable gift must be a cash donation (or cash equivalent) made to a qualified charity (501(c)(3)) and should have been made on or before December 31, 2021.

For those who are itemizing, the CARES Act also allows you to take deductions up to 100% of your 2021 AGI (up from 60%) for cash contributions to qualified charities.

When preparing your list of charitable gifts, remember to review your checkbook register **AND** credit card statements so you don't leave any out. Everyone remembers to count the monetary gifts made to charity, but you should count noncash donations as well. Make it a priority to always get a receipt for every gift and store your receipts safely.

If your contribution totals more than \$250, you will also need an acknowledgement from the charity documenting the support you provided. Remember that you will have to itemize to claim this deduction.

You can't deduct the value of your time spent volunteering, but if you

buy supplies for a group, the cost of that material is deductible as an itemized charitable donation. You can also claim a charitable deduction for the use of your vehicle for charitable purposes, such as delivering meals to the homebound in your community or taking your child's Scout troop on an outing. For 2021, the IRS will let you deduct that travel at .14 cents per mile.

STATE AND LOCAL TAX (SALT) DEDUCTION

Under the 2017 Tax Cuts and Jobs Act (TCJA) state and local tax deductions (SALT) remain at a combined total of \$10,000 (or \$5,000 for married taxpayers filing separately) for state income and property taxes. This deduction amount is set to remain through 2025.

CHILDCARE AND DEPENDENT CARE CREDIT

Millions of parents claim the Child and Dependent Care Credit each year to help cover after-school daycare costs while working.

Did you know that some parents overlook claiming this tax credit for childcare costs incurred during the summer? This tax break can

also be applied to summer day camp costs; for deduction purposes, the camp can only be a day camp, not an overnight camp.

In 2021, if you paid a daycare center, babysitter, (day) summer camp, or other care provider to care for a qualifying child under age 13 or a disabled dependent of any age, you may qualify for a tax credit of up to 50% of qualifying expenses of \$8,000 for one child or dependent, or up to \$16,000 for two or more children.

INCREASED CHILD TAX CREDIT

The American Rescue Plan Act (ARPA) expanded the Child Tax Credit (CTC) for 2021 only. For 2021, the child tax credit for children under the age of six is \$3,600 and for children ages 6-17 it is \$3,000. This is an increase from the maximum child tax credit of \$2,000 per qualifying child.

The maximum benefit would go to individuals earning up to \$75,000 and couples filing jointly with income up to \$150,000. This money is fully refundable.

Taxpayers with income up to \$200,000 for individuals and up to \$400,000 for couples filing jointly are still eligible for the maximum \$2,000 tax credit.

Note: The views stated in this letter are not necessarily the opinion of Hughes Financial Services, LLC, and should not be construed, directly or indirectly, as an offer to buy or sell any securities mentioned herein. Information is based on sources believed to be reliable; however, their accuracy or completeness cannot be guaranteed. Please note that statements made in this newsletter may be subject to change depending on any revisions to the tax code or any additional changes in government policy. Investing involves risk including the potential loss of principal. No investment strategy can guarantee a profit or protect against loss in periods of declining values. Past performance is no guarantee of future results. Please note that individual situations can vary. Contributions to a traditional IRA may be tax deductible in the contribution year, with current income tax due at withdrawal. Withdrawals prior to 59-1/2 may result in a 10% IRS penalty tax in addition to current income tax. The Roth IRA offers tax deferral on any earnings in the account. Withdrawals from the account may be tax-free as long as they are considered qualified. Limitations and restrictions may apply. Withdrawals prior to age 59-1/2 or prior to the account being opened for five years, whichever is later, may result in a 10% IRS penalty tax. Future tax laws and tax treatments can change at any time and may impact the benefits of Roth IRAs. Additionally, each converted amount is subject to its own five-year holding period. Investors should consult a tax advisor before deciding to do a conversion. This information is not intended to be a substitute for specific individualized tax, legal or investment planning advice. We suggest that you discuss your specific tax issues with a qualified tax advisor.

Sources: IRS.gov; turbotax.com; Kiplinger's; The Academy of Preferred Financial Advisors, Inc. Reviewed by Keebler & Associates. © The Academy of Preferred Financial Advisors, Inc., 2022

INVESTMENT INCOME

Long-term capital gains are taxed at more favorable rates compared to ordinary income. For qualified dividends, investors continue to be taxed at 0%, 15% or 20%.

One tax strategy is to review investments that have unrealized long-term capital gains and sell enough of the appreciated investments to generate long-term capital gains that can push you to the top of your federal income tax bracket. This can be helpful if you are in the 0% capital gains bracket and do not have to pay any federal taxes on this gain. Then, if you want, you can buy back your investment on the same day, increasing your cost-basis in those investments. If you sell them in the future, the increased cost-basis will help reduce long-term capital gains. You do not have to wait 30 days before you buy back this investment — the 30-day rule only applies to losses, not gains.

Note: *This non-taxable capital gain for federal income taxes might not apply to your state.*



Remember that marginal tax rates on long-term capital gains and dividends can be

higher than expected. The 3.8% surtax can raise the effective rate to 18.8% for single filers with income from \$200,000 to \$445,850 and 23.8% for single filers with income above \$445,850. It can raise the effective rate to 18.8% for married taxpayers filing jointly with income from \$250,000 to \$501,600 and to 23.8% for married taxpayers filing jointly with income above \$501,600.

MEDICAL EXPENSE DEDUCTION

The 2021 threshold for deducting medical expenses is 7.5% of AGI. The adjusted-gross-income threshold was slated to jump from 7.5% to 10% after 2018, but COVID-related relief legislation in 2020 made the 7.5% figure permanent. The IRS website, www.IRS.gov, provides a long list of expenses that qualify as "medical expenses" so it's a good idea to review their list and keep track of yours if you think they may qualify.



HOW LONG SHOULD I KEEP MY TAX RECORDS?

According to IRS Publication 17, you must keep records that support items shown on your tax return until the period of limitations for that tax return expires. The period of limitations is the period of time in which you can amend your tax return to claim a credit or refund, or the IRS can assess additional tax.

This table is from IRS Publication 17 and contains the periods of limitations that apply to income tax returns.

Unless otherwise stated, the years refer to the period beginning AFTER the return was filed with the IRS. Returns filed before the due date are treated as being filed on the due date.

Period of Limitations	
File a return and (2), (3), and (4) don't apply to you.	3 years
Don't report income that you should, and it is more than 25% of the gross income shown on your return.	6 years
File a fraudulent return.	No limit
Don't file a return.	No limit
File a claim for credit or refund after you filed your return.	The later of 3 years or 2 years after tax was paid
File a claim for a loss from worthless securities or bad debt deduction.	7 years

(help for your taxing problems)

RETIREMENT ACCOUNT CONTRIBUTIONS

Starting in 2020, the SECURE Act allowed people with earned income to make contributions to Traditional IRAs past the age of 70½.

If you have not already funded your retirement account for 2021, consider doing so by April 18, 2021.

This is the deadline for contributions to a traditional IRA (deductible or not) and a Roth IRA. However, if you have a Keogh or SEP and you get a filing extension to October 15, 2022, you can wait until then to put 2021 contributions into those accounts. To start tax-advantaged growth potential as quickly as possible, try to not delay in making contributions. If eligible, **a deductible contribution will help you lower your tax bill for 2021 and your contributions can grow tax-deferred!**

To qualify for the full annual IRA deduction in 2020, you must either: 1) not be eligible to participate in a company retirement plan, or 2) if you are eligible, there is a phase-out from \$66,000 to \$76,000 of MAGI for singles and from \$105,000 to \$125,000 for married taxpayers filing jointly. If you are not eligible for a company plan but your spouse is, your traditional IRA contribution is fully deductible if your combined gross income does not exceed \$197,000. For 2021, the maximum IRA contribution you can make is \$6,000 (\$7,000 if you are age 50 or older by the end of the calendar year). For self-employed persons, the maximum annual addition to SEPs and Keoghs for 2021 is \$58,000.

RETIREMENT PLAN	2021 LIMITS
Elective deferrals to 401(k), 403(b), 457(b)(2), 457(c)(1)	\$19,500
Defined Contribution Plans	\$58,000
SIMPLEs	\$13,500
Traditional IRAs	\$6,000
Catch-Up Contributions: 401(k), 403(b), 457(b)(2), 457(c)(1)	\$6,500
Catch-Up Contributions: SIMPLEs	\$3,000
Catch-Up Contributions: IRAs	\$1,000

Although contributing to a Roth IRA instead of a traditional IRA will not reduce your 2021 tax bill (Roth contributions are not deductible), it could be the better choice because all qualified withdrawals from a Roth can be tax-free in retirement while withdrawals from a traditional IRA are fully taxable in retirement. To contribute the full \$6,000 (\$7,000 if you are age 50 or older by the end of 2021) to a Roth IRA, you must have MAGI of \$125,000 or less a year if you are single or \$197,000 if you are married and file a joint return. **If you have any questions on making retirement contributions, call us.**

ROTH IRA CONVERSIONS

A Roth IRA conversion is when you convert part or all your traditional IRA into a Roth IRA. This is a taxable event with the amount converted subject to ordinary income tax. It may also cause your income to increase, subjecting you to the Medicare surtax. Roth IRAs grow tax-free and qualified withdrawals are tax-free in the future, a time when tax rates might be higher.

Converting part or all your traditional IRA to a Roth IRA depends on your situation. It's best to prepare a tax projection and calculate the appropriate amount to

convert. You do not have to convert all your IRA to a Roth. Roth IRA conversions are not subject to the pre-age 59½ penalty of 10%.

Many 401(k) plan participants (if their plan allows) can convert the pre-tax money in their 401(k) plan to a Roth 401(k) plan without leaving the job or reaching age 59½. There are a few pros and cons to making this change. **Please call us to see if this makes sense for you.**

STUDENT LOAN INTEREST PAID BY PARENTS

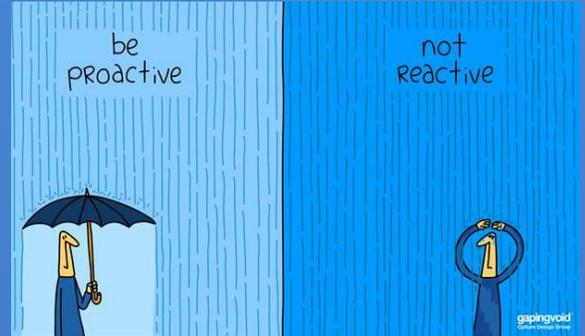
You can only deduct interest if you are legally required to repay the debt. But if parents pay back a child's student loans, the IRS treats the transactions as if the money was given to the child, who then paid the debt. So long as the child is no longer claimed as a dependent, the child can deduct up to \$2,500 of student loan interest paid by their parents each year. **Parents: you cannot claim the interest deduction even though you footed the bill because you are not liable for the debt.**

PROACTIVE TAX PLANNING IDEAS FOR 2022

Be Proactive, Not Reactive

Actions taxpayers could consider to proactively tax plan for 2022 include:

- **Prepare a 2022 tax projection:** taxpayers already know the 2022 rates and by reviewing their 2021 situation and all 2022 income expectations, a qualified tax preparer may be able to help you with a 2022 tax projection.
- **New contribution limits for retirement savings:** for 2022, the contribution limit for employees participating in 401(k), 403(b), most 457 plans, and the federal government's Thrift Savings Plan remains at \$20,500. The limit on annual contributions to an IRA also remains unchanged at \$6,000. The catch-up contribution limits for those 50 and over remain at \$1,000 for IRAs.
- **Explore if a potential Roth IRA conversion is helpful for your situation:** a Roth IRA can be beneficial in your overall retirement planning. Roth IRA investments have the potential to grow tax-free and they do not have required minimum distributions during the lifetime of the original owner. Also, Roth IRA assets may pass to your heirs tax-free. Roth conversions include complex details and are not right for everyone, so please call us to see if this makes sense for you.
- **Take advantage of annual exclusion gifts:** for 2022, the maximum gift tax exemption is \$16,000 for single givers and \$32,000 for married couples. This means you can give up to that amount to a family member without having to pay a gift tax. Ideas for gifting can include contributing to a working child (or grandchild's) IRA or gifting to a 529 plan, which is a tax-sheltered plan for college expenses.
- **Consider bunching your charitable donations into a Donor Advised Fund (DAF):** now is the time to explore if it is helpful to your tax situation to deposit cash, appreciated securities or other assets in a Donor Advised Fund, and then distribute the money to charities over time. Up to 60% of your adjusted gross income can be deductible if given as donations to typical charities.



"I owe tax on that?"

4 SURPRISING TAXABLE ITEMS

If you work for a living, you know that your wages are taxable, and you're probably aware that some investment income is taxed too. Unfortunately, when it comes to taxes, the IRS doesn't stop there!

1. UNEMPLOYMENT BENEFITS

While these benefits provide an important lifeline during tough times, they can also produce an unexpected tax bill because unemployment benefits are considered income.

2. GIFTS FROM YOUR EMPLOYER

Gifts that reward an employee for his/her service or that help promote the company cannot be excluded from the employee's income.

3. GAMBLING WINNINGS

What happens in Vegas, doesn't necessarily stay in Vegas! Gambling income (at certain amounts) includes winnings from lotteries, horse races, casinos, and sports betting.

4. THE NOBEL PRIZE

If you were selected for this prestigious honor – worth about \$1.1 million in 2021 – you must pay taxes on it.