

Hughes Financial Services, LLC, is an independent Registered Investment Advisor (RIA) that works closely with individuals and families, helping them to accomplish their unique financial goals and objectives through the allocation of their assets.

We are a fee-only firm that seeks to adhere to the highest fiduciary standards and provide clients with advice that is truly unbiased and has only our clients' best interests in mind.

We offer our clients a wealth of comprehensive financial planning expertise in:

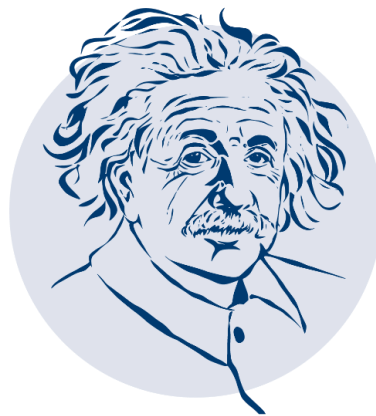
- retirement planning
- tax planning
- investment management
- risk management
- estate planning
- education planning

Our advisors hold a variety of professional designations and certifications and are well-versed in a number of financial disciplines. Our combined education and experience allows us to proudly offer you independent financial advice you can trust.

Tax Planning & Tax Risk Management

FILING FOR 2023, PLANNING FOR 2024

Income tax is a large revenue source for the United States government. Although our tax rates have changed many times since the 1860's, the United States uses a "progressive" tax code. A progressive tax code means that people who make more money are taxed at a higher rate than those who make less money. Our progressive tax system works by placing earners in different tax brackets according to how much money they earn. The dollar amounts define your tax brackets with differing tables depending on your filing status (single, married, etc.). These items are important when determining your marginal tax rate.



“The hardest thing in the world to understand is the income tax.”

-Albert Einstein

UNDERSTANDING YOUR MARGINAL TAX RATE

Determining your tax bracket is not as simple as just adding up your total income and checking a tax table. You need to calculate your taxable income (which can sometimes be referred to as your "adjusted gross income") and adjust your income for any allowable deductions, adjustments, and exemptions to come up with your final taxable amount.

Once you determine your final taxable income amount, it's critical to know that not all your income will be taxed at the same rate. For example, if you are married filing jointly in 2023 with a final taxable income of \$95,000, your first \$22,000 is taxed at 10%, the next \$67,450 at 12%, and the remaining \$5,500 at 22%. The key thing to note in this example is that the last dollar earned is taxed at the 22% tax rate.



At Hughes Financial Services, we strongly believe tax planning should always be an essential focus when reviewing your personal financial situation. Our goal as financial advisors is to point out as many tax savings opportunities and strategies as possible so you don't pay more in taxes than absolutely necessary.

This report reviews some of the broader tax law changes along with a wide range of tax reduction strategies.

We always recommend addressing any strategy with a professional to consider how one strategy may affect another and calculate both state and federal income tax consequences. Tax strategies and ideas that have worked in the past might not work now or even be available under today's tax laws.

As you read along, circle each tax strategy you think could be beneficial but keep in mind that not all ideas are appropriate for everyone. Always attempt to understand the details before making any decisions — it's always easier to avoid a problem than it is to solve one!

TAX ALERT: Your state income tax laws could be different from federal income tax laws. To view a wide range of tax info and access links to tax forms for all 50 states, go to www.tax.findlaw.com.

Tax Tips for 2023



- It's always helpful to keep a log of and all the receipts for purchases or services you think could be tax deductible. Sometimes, taxpayers assume that various expenses are not deductible and don't mention them to their tax preparers. Don't assume anything – give your tax preparer the chance to tell you whether something is or is not deductible.
- Be careful to not overpay your Social Security taxes. If you received a paycheck from two or more employers and earned more than \$160,200 in 2023, you may be able to file a claim on your tax return for the excess Social Security tax withholding.
- Don't forget items carried over from prior years because you exceeded annual limits such as capital losses, passive losses, charitable contributions and alternative minimum tax credits.
- Check your 2022 tax return to see if there was a 2022 refund applied to your 2023 estimated taxes.
- Calculate your estimated tax payments for 2024 very carefully. Many computer tax programs will automatically assume that your income tax liability for the current year is the same as the prior year. This is done to avoid paying penalties for underpayment of your estimated income taxes. However, in some cases, this might not be the correct assumption especially if 2022 was an unusual income tax year due to the sale of a business, unusual capital gains, the exercise of stock options or even winning the lottery! **A qualified tax preparer could be very helpful in preparing a tax projection for 2024.**
- IRS.gov can be a valuable online resource for tax info.
- Always double check your math where possible and **remember it's always wise to consult a tax preparer before filing your taxes.**

2023 TAX RATES & INCOME BRACKETS

There are seven federal income tax brackets for 2023. The lowest of the seven tax rates is 10%, while the top tax rate is still 37%. The income that falls into each bracket adjusts each year for inflation. For 2023, see the chart here to see which bracket(s) you fall into.

TAX RATE	SINGLE	HEAD OF HOUSEHOLD	MARRIED, FILING JOINTLY	MARRIED, FILING SEPARATELY
10%	\$0 TO \$11,000	\$0 TO \$15,700	\$0 TO \$22,000	\$0 TO \$11,000
12%	\$11,001 TO \$44,725	\$15,701 TO \$59,850	\$22,001 TO \$89,450	\$11,001 TO \$44,725
22%	\$44,726 TO \$95,375	\$59,851 TO \$95,350	\$89,451 TO \$190,750	\$44,726 TO \$95,375
24%	\$95,376 TO \$182,100	\$95,351 TO \$182,100	\$190,751 TO \$364,200	\$95,376 TO \$182,100
32%	\$182,101 TO \$231,250	\$182,101 TO \$231,250	\$364,201 TO \$462,500	\$182,101 TO \$231,250
35%	\$231,251 TO \$578,125	\$231,251 TO \$578,100	\$462,501 TO \$693,750	\$231,251 TO \$346,875
37%	\$578,126 OR MORE	\$578,101 OR MORE	\$693,751 OR MORE	\$346,876 OR MORE



Not sure how to file? Ask your tax preparer or review IRS Publication 17, Your Federal Income Tax, which is a complete tax resource. It has helpful information such as whether you need to file a tax return and how to choose your filing status.

CALCULATING CAPITAL GAINS AND LOSSES

With different tax rates for several types of gains and losses in your marketable securities portfolio, it's a good idea to familiarize yourself with some of the rules:

- Short-term capital losses must first be used to offset short-term capital gains.
- Net short-term losses can be used to offset net long-term capital gains.
- Long-term capital losses are first applied against long-term capital gains, with any excess applied against short-term capital gains.
- Net long-term capital losses in any rate category are first applied against the highest tax rate long-term capital gains.
- Capital losses that are more than your capital gains can be used to offset up to \$3,000 of ordinary income (\$1,500 if married filing separately).

- Any remaining unused capital losses can be carried forward and used in the same manner as described above.

Always double-check your capital gains or losses. If you sold an asset outside of a qualified account in 2023, you most likely incurred a capital gain or loss. Sales of securities showing the transaction date and sale price are listed on the 1099 form generated by the financial institution. However, your 1099 might not

show the correct cost basis or realized gain or loss for each sale. You will need to know the full cost basis for each investment sold outside of your qualified accounts, which is usually what you paid for it, but is not always the case.



Remember to look at your 2022 income tax return Schedule D (page 2) to see if you have any capital loss carryover for 2023. This is often overlooked, especially when having changed or changing tax preparers.

2023 Long-Term Capital Gains Tax Rates

Tax Rate	Single Filer	Head of Household	Married Filers
0%	\$44,625 or less	\$59,750 or less	\$89,250 or less
15%	\$44,626 – \$492,300	\$59,751 – \$523,050	\$89,251 – \$553,850
20%	Over \$492,301	Over \$523,051	Over \$553,851

2023 STANDARD DEDUCTION AMOUNTS

Most taxpayers claim the standard deduction. For 2023, the standard deduction has slightly increased to \$13,850 for single filers, \$27,700 for those filing jointly and \$20,800 for head of household filers. If you are filing as a married couple, an additional \$1,500 is added to the standard deduction for each person age 65 and older or if he/she is blind. If you are single and age 65 or older, an added deduction of \$1,850 can be made.

REQUIRED MINIMUM DISTRIBUTIONS (RMDs)

The **SECURE Act** increased the age for Required Minimum Distributions (RMDs) starting January 1, 2020, to age 72. The most recent SECURE Act 2.0 increased the age to start taking RMDs further to age 73 in 2023 and up to age 75 in 2033.

For purposes of tax year 2023, the Required Minimum Distribution age is 73 years old.



“A person doesn't know how much he has to be thankful for until he has to pay taxes on it.”

- ANN LANDERS

REINVESTED DIVIDENDS

This is not a tax deduction, but it is an important calculation that can save investors a bundle. For their annual overlooked deductions article, former IRS Commissioner Fred Goldberg told *Kiplinger* magazine that missing this tax break costs millions of taxpayers a lot in overpaid taxes.

Many investors have mutual fund dividends that are automatically used to buy additional shares. Remember that each reinvestment increases your tax basis in that fund. That will, in turn, reduce the taxable capital gain (or increases the tax-saving loss) when you redeem shares. It's important to keep good records. Forgetting to include reinvested dividends in your tax basis results in double taxation of the dividends – once in the year when they were paid out and immediately reinvested AND later, when they are included in the proceeds of the sale.

If you are not sure what your basis is, ask the fund or contact us for help. Funds often report to investors the tax basis of shares redeemed during the year. Regulators currently require that for the sale of shares purchased, financial institutions must report the basis to investors and the IRS.

3.8% MEDICARE INVESTMENT SURTAX

The year 2023 is the eleventh year of the 3.8% net investment income tax or the Medicare surtax. If you earn more than \$200,000 as a single or head of household taxpayer, \$125,000 as married filing separately, or \$250,000 as married joint return filers, this tax applies to either your modified adjusted gross income or net investment income (including interest, dividends, capital gains, rentals, and royalty income), whichever is lower. This tax is in addition to capital gains or other taxes you already pay on your investment income.

It is helpful to pay attention to timing, especially if your income fluctuates from year to year or is close to the \$200,000 or \$250,000 amount. Consider realizing capital gains in years when you are under these limits. The inclusion limits may penalize married couples, so realizing investment gains before you get married may help. This tax makes the use of depreciation, installment sales, and other tax deferral strategies suddenly more attractive.

CHARITABLE GIFTS AND DONATIONS DEDUCTIONS

For 2023, the rules return to earlier requirements that allow taxpayers to only deduct charitable contributions if they itemize their tax deductions on Schedule A. Through 2025, the 60% of AGI ceiling on charitable cash contributions will remain unchanged but is scheduled to revert to 50% thereafter.

To qualify, the charitable gift must be cash (or cash equivalent) donated to a qualified charity (501(c)(3)) and should have been made on or before December 31, 2023.

If your contribution totals more than \$250, you will also need an acknowledgement from the charity documenting the support you provided. Remember that you will have to itemize to claim this deduction, but when filing, the expenses incurred while doing charitable work often are not included on tax returns.

While you can't deduct the value of your time spent volunteering, the cost of materials bought for a group is deductible as an itemized charitable donation. You can also claim a charitable deduction for the use of your vehicle for charitable purposes, such as delivering meals to the homebound in your community or taking your child's Scout troop on an outing. For 2023, the IRS will let you deduct that travel at .14 cents per mile.

STATE AND LOCAL TAX (SALT) DEDUCTION

Under the 2017 Tax Cuts and Jobs Act (TCJA) state and local tax deductions (SALT) remain at a combined total of \$10,000 (or \$5,000 for married taxpayers filing separately) for state income and property taxes. This limitation is set to remain through 2025.

MEDICARE HEALTH INSURANCE TAX ON WAGES

If you earn more than \$200,000 in wages, compensation, and self-employment income (\$250,000 if filing jointly, or \$125,000 if married and filing separately), the Affordable Care Act levies a special additional 0.9% tax on your wages and other earned income. You'll pay this throughout the year as your employer withholds the additional Medicare Tax from your paycheck.

If you're self-employed, plan for this tax when you calculate your estimated taxes.

Unfortunately, there's little you can do to reduce the bite of this tax. Requesting non-cash benefits in lieu of wages won't help because they will be included in the taxable amount. If you're self-employed, you could try timing your income and expenses (especially depreciation) to avoid the limit.

CHILD TAX CREDIT

The American Rescue Plan Act (ARPA) expanded the Child Tax Credit (CTC) but starting in 2022, the credit reverted to the rules in the Tax Cuts & Jobs Act (TCJA) which allows for a maximum tax credit of \$2,000 for each qualifying child.

CHILDCARE AND DEPENDENT CARE CREDIT

Millions of parents claim the Child and Dependent Care Credit each year to help cover after-school daycare costs while working. But did you know that this tax credit is often overlooked for claiming childcare costs for summer day camps?

NOTE: For deduction purposes, the camp can only be a day camp, not an overnight camp.

For 2023, if you paid a daycare center, babysitter, (day) summer camp, or other care provider for a qualifying child under age 17 or a disabled dependent of any age, you may qualify for a tax credit of up to 50% of qualifying expenses of \$2,000 for one child or dependent, or up to \$6,000 for two or more children.

INVESTMENT INCOME

Long-term capital gains are taxed at more favorable rates compared to ordinary income. For qualified dividends, investors continue to be taxed at 0%, 15% or 20%.

One tax strategy is to review investments that have unrealized long-term capital gains and sell enough of the appreciated investments to generate long-term capital gains that can push you to the top of your federal income tax bracket. This can be helpful if you are in the 0% capital gains bracket and do not have to pay any federal taxes on this gain. Then, if you want, you can buy back your investment on the same day, increasing your cost-basis in those investments. If you sell them in the future, the increased cost-basis will help reduce long-term capital gains. You do not have to wait 30 days before you buy back this investment — the 30-day rule only applies to losses, not gains.



Remember that marginal tax rates on long-term capital gains and

dividends can be higher than expected. The 3.8% surtax can raise the effective rate to 18.8% for single filers with income from \$200,000 to \$492,300 and 23.8% for single filers with income above \$492,300. It can raise the effective rate to 18.8% for married taxpayers filing jointly with income from \$250,000 to \$553,850 and to 23.8% for married taxpayers filing jointly with income above \$553,850.

ROTH IRA CONVERSIONS

A Roth IRA conversion is when you convert part or all your traditional IRA into a Roth IRA. This is a taxable event with the amount converted subject to ordinary income tax. It may also cause your income to increase, subjecting you to the Medicare surtax. Roth IRAs grow tax-free and qualified withdrawals are tax-free in the future, a time when tax rates might be higher.

Converting part or all your traditional IRA to a Roth IRA depends on your situation. It's best to prepare a tax projection and calculate the appropriate amount to convert. You do not have to convert all your IRA to a Roth. Roth IRA conversions are not subject to the pre-age 59½ penalty of 10%.

Many 401(k) plan participants (if their plan allows) can convert the pre-tax money in their 401(k) plan to a Roth 401(k) plan without leaving the job or reaching age 59½. There are a few pros and cons to making this change. **Please call us to see if this makes sense for you.**

RETIREMENT ACCOUNT CONTRIBUTIONS

In 2020, the **SECURE Act** allowed people with earned income to make contributions to Traditional IRAs past the age of 70½.

If you have not already funded your retirement account for 2023, consider doing so by April 15, 2024. This is the deadline for contributions to a traditional IRA and a Roth IRA. However, if you have a Keogh or SEP and you get a filing extension by October 15, 2024, you can wait until then to make 2023 contributions. To start tax-advantaged growth potential as quickly as possible,

RETIREMENT PLAN	2023 LIMITS
Elective deferrals to 401(k), 403(b), 457(b)(2), 457(c)(1)	\$22,500
Defined Contribution Plans	\$66,000
SIMPLEs	\$15,500
Traditional IRAs	\$6,500
Catch-Up Contributions: 401(k), 403(b), 457(b)(2), 457(c)(1)	\$7,500
Catch-Up Contributions: SIMPLEs	\$3,500
Catch-Up Contributions: IRAs	\$1,000

don't delay in making contributions. If eligible, **a deductible contribution will help you lower your tax bill for 2023 and your contributions can grow tax-deferred!**

To qualify for the full annual IRA deduction in 2023, you must either: 1) not be eligible to take part in a company retirement plan, or 2) if you are eligible, there is a phase-out from \$73,000 to \$83,000 of MAGI for singles and from \$116,000 to \$136,000 for married taxpayers filing jointly. If you are not eligible for a company plan but your spouse is, your traditional IRA contribution deduction is phased out from \$218,000 to \$228,000. For 2023, the largest IRA contribution you can make is \$6,500 (\$7,500 if you are age 50 or older by the end of the calendar year). For self-employed people, the maximum annual addition to SEPs and Keoghs for 2023 is \$66,000.

Although contributing to a Roth IRA instead of a traditional IRA will not reduce your 2023 tax bill (Roth contributions are not deductible), it could be the better choice because all qualified withdrawals from a Roth can be tax-free in retirement while withdrawals from a traditional IRA are fully taxable in retirement. To contribute the full \$6,500 (\$7,500 if you are age 50 or older by the end of 2023) to a Roth IRA, you must have MAGI of \$138,000 or less a

year if you are single or \$218,000 if you are married and file a joint return. **If you have any questions on making retirement contributions, call us.**

STUDENT LOAN INTEREST PAID BY PARENTS

Generally, you can only deduct interest if you are legally required to repay the debt. But if parents pay back a child's student loan(s), the IRS treats the transactions as if the money was given to the child, who then paid the debt. So long as the child is no longer claimed as a dependent, the child can deduct up to \$2,500 of student loan interest. **Parents: you cannot claim the interest deduction even though you footed the bill because you are not liable for the debt.**

MEDICAL EXPENSE DEDUCTION

The 2023 threshold for deducting medical expenses is 7.5% of your AGI. You must itemize your deductions to deduct these medical expenses. The IRS (at www.irs.gov) provides a long list of "medical expenses" that qualify so it can be a good idea to review their list and keep track of your expenses if you think they may qualify.

PROACTIVE TAX PLANNING

AND WHAT IT MEANS FOR YOU



It's ALWAYS a good idea to be Proactive ... not Reactive

Actions to consider taking to proactively tax plan for 2024:

- ▶ **Prepare a 2024 tax projection:** taxpayers should already know the 2024 rates and by reviewing their 2023 situation and all 2024 income expectations with a qualified tax preparer may be helpful to put together a 2024 tax projection.
- ▶ **New contribution limits for retirement savings:** for 2024, the contribution limit for employees taking part in 401(k), 403(b), most 457 plans, and the federal government's Thrift Savings Plan is \$23,000. The limit on annual contributions to an IRA has increased to \$7,000. The catch-up contribution limits for those 50 and over remain at \$1,000 for IRAs.
- ▶ **Take advantage of annual exclusion gifts:** for 2024, the maximum gift tax exemption is \$18,000 for single givers and \$36,000 for married couples. This means you can give up to that amount to a family member without having to pay a gift tax. Ideas for gifting can include contributing to a working child (or grandchild's) IRA or gifting to a 529 plan, which is a tax-sheltered plan for college expenses.
- ▶ **Explore if a potential Roth IRA conversion is helpful for your situation:** a Roth IRA can be beneficial in your overall retirement planning. Roth IRA investments have the potential to grow tax-free, and they do not have required minimum distributions during the lifetime of the original owner. Roth IRA assets may pass to your heirs tax-free. **Roth conversions include complex details and are not right for everyone. Recent proposals have suggested changes about which IRAs may be converted to ROTH IRAs. For updates and to review if a ROTH conversion makes sense for you, please reach out to us.**
- ▶ **Consider bunching your charitable donations into a Donor Advised Fund (DAF):** now is the time to explore if it is helpful to your tax situation to deposit cash, appreciated securities or other assets in a Donor Advised Fund, and then distribute the money to charities over time. Up to 60% of your adjusted gross income can be deductible if given as donations to typical charities.

Note: The views stated in this letter are not necessarily the opinion of Hughes Financial Services, LLC, and should not be construed, directly or indirectly, as an offer to buy or sell any securities mentioned herein. Information is based on sources believed to be reliable; however, their accuracy or completeness cannot be guaranteed. Please note that statements made in this newsletter may be subject to change depending on any revisions to the tax code or any additional changes in government policy. Investing involves risk including the potential loss of principal. No investment strategy can guarantee a profit or protect against loss in periods of declining values. Past performance is no guarantee of future results. Please note that individual situations can vary. Contributions to a traditional IRA may be tax deductible in the contribution year, with current income tax due at withdrawal. Withdrawals prior to 59-1/2 may result in a 10% IRS penalty tax in addition to current income tax. The Roth IRA offers tax deferral on any earnings in the account. Withdrawals from the account may be tax-free if they are considered qualified. Limitations and restrictions may apply. Withdrawals prior to age 59-1/2 or prior to the account being opened for five years, whichever is later, may result in a 10% IRS penalty tax. Future tax laws and tax treatments can change at any time and may impact the benefits of Roth IRAs. Additionally, each converted amount is subject to its own five-year holding period. Investors should consult a tax advisor before deciding to do a conversion. This information is not intended to be a substitute for specific individualized tax, legal or investment planning advice. We suggest that you discuss your specific tax issues with a qualified tax advisor. **Sources:** IRS.gov; turbotax.com; Investopedia.com. Reviewed by Keebler & Associates. © The Academy of Preferred Financial Advisors, Inc., 2024



WHAT TCJA PROVISIONS ARE EXPIRING SOON?

The Tax Cuts & Jobs Act (TCJA), signed into law in December 2017, includes many facets that are scheduled to expire on December 31, 2025. While Congress could extend some or all of the provisions beyond 2025, the sunseting of these provisions is still possible:

1. At the end of 2025, the individual tax rates are scheduled to go back to 2017 levels. The top tax rate will increase to 39.6% from the current 37%.
2. Standard deductions are scheduled to be cut in half at the end of 2025. For example, the standard deduction for those married filing jointly might be \$30,000 in 2025 but will be reduced to \$15,500 in 2026 (adjusted for inflation).
3. Pass-through deductions are going away at the end of 2025. Currently, most pass-through businesses such as partnerships or S Corps can take a 20% deduction off their income immediately before it passes through to their individual tax return.
4. Estate tax exemptions are scheduled to be cut significantly by the end of 2025. For those whose estates have built up assets, federal estate taxes could be substantially different unless Congress does something before December 31, 2025.
5. State and local tax deductions will no longer be capped at \$10,000. Taxpayers will be allowed to use state and local tax deductions to the extent their tax situation will allow.

WE BELIEVE IN A PROACTIVE APPROACH TO YOUR FINANCES

If you are curious about how the sunset of these tax laws could affect your situation, please reach out to us to explore this topic further.